

CME Group Inc. Reports First-Quarter 2024 Financial Results

April 24, 2024

CHICAGO, April 24, 2024 /PRNewswire/ -- CME Group Inc. (NASDAQ: CME) today reported financial results for the first quarter of 2024.

The company reported revenue of \$1.5 billion and operating income of \$960 million for the first quarter of 2024. Net income was \$855 million and diluted earnings per common share were \$2.35. On an adjusted basis, net income was \$911 million and diluted earnings per common share were \$2.50. Financial results presented on an adjusted basis for the first quarter of 2024 and 2023 exclude certain items, which are detailed in the reconciliation of non-GAAP results.¹

"CME Group adjusted net income and earnings per share reached new records in Q1 as investors turned to our markets to manage through the ongoing economic and geopolitical uncertainty in today's marketplace," said Terry Duffy, CME Group Chairman and Chief Executive Officer. "Average daily volume in our U.S. Treasury futures and options grew 12% year over year, reaching a new all-time high of 7.8 million contracts per day. Additionally, ADV in our commodities markets increased 14% to 4.7 million contracts. Looking ahead, we remain committed to providing the deep liquidity and unparalleled capital efficiencies our clients rely on as they continue to navigate a wide range of risks across asset classes."

First-quarter 2024 average daily volume (ADV) was 26.4 million contracts, including non-U.S. ADV, which reached a record 7.4 million contracts.

1. A reconciliation of the non-GAAP financial results mentioned to the respective GAAP figures can be found within the Reconciliation of GAAP to non-GAAP Measures chart at the end of the financial statements and earnings presentation materials.

Clearing and transaction fees revenue for first-quarter 2024 totaled \$1.2 billion. The total average rate per contract was \$0.695. Market data revenue totaled \$175 million for first-quarter 2024.

As of March 31, 2024, the company had approximately \$1.7 billion in cash (including \$225 million deposited with Fixed Income Clearing Corporation, which is included in other current assets) and \$3.4 billion of debt. The company paid dividends during the first quarter of approximately \$2.3 billion. The company has returned approximately \$24.8 billion to shareholders in the form of dividends since the implementation of the variable dividend policy in early 2012.

CME Group will hold a Q&A conference call to discuss first-quarter 2024 results at 8:30 a.m. Eastern Time today. A live audio webcast of the Q&A call will be available on the Investor Relations section of CME Group's website at <u>www.cmegroup.com</u>. An archived recording will be available for up to two months after the call.

As the world's leading derivatives marketplace, CME Group (<u>www.cmegroup.com</u>) enables clients to trade futures, options, cash and OTC markets, optimize portfolios, and analyze data – empowering market participants worldwide to efficiently manage risk and capture opportunities. CME Group exchanges offer the widest range of global benchmark products across all major asset classes based on <u>interest rates</u>, <u>equity indexes</u>, <u>foreign</u> <u>exchange</u>, <u>energy</u>, <u>agricultural products</u> and <u>metals</u>. The company offers futures and options on futures trading through the <u>CME Globex</u> platform, fixed income trading via BrokerTec and foreign exchange trading on the EBS platform. In addition, it operates one of the world's leading central counterparty clearing providers, CME Clearing.

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Statements in this press release that are not historical facts are forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or implied in any forward-looking statements. We want to caution you not to place undue reliance on any forward-looking statements. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. Among the factors that might affect our performance are increasing competition by foreign and domestic entities, including increased competition from new entrants into our markets and consolidation of existing entities; our ability to keep pace with rapid technological developments, including our ability to complete the development, implementation and maintenance of the enhanced functionality required by our customers while maintaining reliability and ensuring that such technology is not vulnerable to security risks; our ability to continue introducing competitive new products and services on a timely, cost-effective basis, including through our electronic trading capabilities, and our ability to maintain the competitiveness of our existing products and services; our ability to adjust our fixed costs and expenses if our revenues decline; our ability to maintain existing customers at substantially similar trading levels, develop strategic relationships and attract new customers; our ability to expand and globally offer our products and services; changes in regulations, including the impact of any changes in laws or government policies with respect to our products or services or our industry, such as any changes to regulations and policies that require increased financial and operational resources from us or our customers; the costs associated with protecting our intellectual property rights and our ability to operate our business without violating the intellectual property rights of others; decreases in revenue from our market data as a result of decreased demand or changes to regulations in various jurisdictions; changes in our rate per contract due to shifts in the mix of the products traded, the trading venue and the mix of customers (whether the customer receives member or non-member fees or participates in one of our various incentive programs) and the impact of our tiered pricing structure; the ability of our credit and liquidity risk management practices to adequately protect us from the credit risks of clearing members and other counterparties, and to

satisfy the margin and liquidity requirements associated with the BrokerTec matched principal business; the ability of our compliance and risk management programs to effectively monitor and manage our risks, including our ability to prevent errors and misconduct and protect our infrastructure against security breaches and misappropriation of our intellectual property assets; our dependence on third-party providers and exposure to risk through third parties, including risks related to the performance, reliability and security of technology used by our third-party providers and third-party providers that our clients rely on; volatility in commodity, equity and fixed income prices, and price volatility of financial benchmarks and instruments such as interest rates, equity indices, fixed income instruments and foreign exchange rates; economic, social, political and market conditions, including the volatility of the capital and credit markets and the impact of economic conditions on the trading activity of our current and potential customers; our ability to accommodate increases in contract volume and order transaction traffic and to implement enhancements without failure or degradation of the performance of our trading and clearing systems; our ability to execute our growth strategy and maintain our growth effectively; our ability to manage the risks, control the costs and achieve the synergies associated with our strategy for acquisitions, investments and alliances, including those associated with the performance of our joint ventures with S&P Dow Jones (S&P Dow Jones Indices LLC) in index services and in trade processing/post trade services (OSTTRA), our primary business and distribution partners' actions and our partnership with Google Cloud; variances in earnings on cash accounts and collateral that our clearing house holds for its clients; impact of CME Group pricing and incentive changes; impact of aggregation services and internalization on trade flow and volumes; any negative financial impacts from changes to the terms of intellectual property and index rights; our ability to continue to generate funds and/or manage our indebtedness to allow us to continue to invest in our business; industry, channel partner and customer consolidation and/or concentration; decreases in trading and clearing activity; the imposition of a transaction tax or user fee on futures and options transactions and/or repeal of the 60/40 tax treatment of such transactions; increases in effective tax rates, borrowing costs, or changes in tax policy; our ability to maintain our brand and reputation; and the unfavorable resolution of material legal proceedings. For a detailed discussion and additional information concerning these and other factors that might affect our performance, see our other recent periodic filings, including our Annual Report on Form 10-K for the year ended December 31, 2023, as filed with the Securities and Exchange Commission ("SEC") on February 28, 2024, under the caption "Risk Factors."

CME Group Inc. and Subsidiaries Consolidated Balance Sheets (in millions)

	N	larch 31, 2024	Dec	ember 31, 2023
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	1,436.9	\$	2,912.0
Marketable securities		121.0		111.7
Accounts receivable, net of allowance		628.2		535.6
Other current assets (includes \$5.2 in restricted cash)		647.7		1,138.4
Performance bonds and guaranty fund contributions		94,473.9		90,192.5
Total current assets		97,307.7		94,890.2
Property, net of accumulated depreciation and amortization	I	396.0		409.5
Intangible assets—trading products		17,175.3		17,175.3
Intangible assets—other, net		2,990.0		3,050.2
Goodwill		10,489.6		10,495.3
Other assets		3,695.1		3,685.6
Total Assets	\$	132,053.7	\$	129,706.1
LIABILITIES AND EQUITY				
Current Liabilities:				
Accounts payable	\$	111.0	\$	90.6
Short-term debt		749.3		—
Other current liabilities		767.2		3,133.8
Performance bonds and guaranty fund contributions		94,473.9		90,192.5
Total current liabilities		96,101.4		93,416.9
Long-term debt		2,676.7		3,425.4
Deferred income tax liabilities, net		5,317.2		5,327.7
Other liabilities		804.2		798.2
Total Liabilities		104,899.5		102,968.2
Total CME Group Shareholders' Equity		27,154.2		26,737.9
Total Liabilities and Equity	\$	132,053.7	\$	129,706.1

CME Group Inc. and Subsidiaries Consolidated Statements of Income

(dollars in millions, except per share amounts; shares in thousands)

Quarter Ended				
March 31,				
2024	2023			

Revenues	• • • •	
Clearing and transaction fees		9 \$ 1,200.2
Market data and information services	175.	
Other	103.	6 75.6
Total Revenues	1,487.	9 1,441.6
Expenses		
Compensation and benefits	206.	0 204.5
Technology	59.	4 51.3
Professional fees and outside services	33.	1 38.3
Amortization of purchased intangibles	55.	2 56.8
Depreciation and amortization	30.	1 31.9
Licensing and other fee agreements	87.	9 84.7
Other	56.	6 60.4
Total Expenses	528.	3 527.9
Operating Income	959.	6 913.7
Non-Operating Income (Expense)		
Investment income	1,071.	3 1,357.7
Interest and other borrowing costs	(39.9	9) (39.9)
Equity in net earnings of unconsolidated subsidiaries	87.	2 78.2
Other non-operating income (expense)	(964.8	3) (1,152.8)
Total Non-Operating Income (Expense)	153.	8 243.2
Income before Income Taxes	1,113.	4 1,156.9
Income tax provision	258.	2 273.1
Net Income	\$ 855.	2 \$ 883.8
Net Income Attributable to Common Shareholders of CME Group	\$ 844.	4 \$ 872.7
Earnings per Share Attributable to Common Shareholders of CME Gr	oup:	
Basic	•	5\$ 243

Basic	\$	2.35 \$	2.43
Diluted		2.35	2.43
Weighted Average Number of Common Shares:			
Basic	35	59,258	358,933
Diluted	35	59,833	359,313

CME Group Inc. and Subsidiaries Quarterly Operating Statistics

	1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024
Trading Days	62	62	63	63	61

Quarterly Average Daily Volume (ADV)⁽¹⁾ CME Group ADV (in thousands)

Product Line	1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024
Interest rates	14,490	11,273	10,967	13,348	13,839
Equity indexes	7,303	6,216	6,353	6,922	6,856
Foreign exchange	969	898	942	1,007	984
Energy	2,083	2,104	2,126	2,158	2,412
Agricultural commodities	1,379	1,752	1,433	1,469	1,596
Metals	649	612	528	609	675
Total	26,873	22,855	22,349	25,513	26,360
Venue					
CME Globex	24,171	20,907	20,838	23,503	23,985
Open outcry	1,623	1,124	713	1,126	1,333
Privately negotiated	1,080	825	797	885	1,043
Total	26,873	22,855	22,349	25,513	26,360

Quarterly Average Rate Per Contract (RPC)⁽¹⁾ CME Group RPC

Product Line		1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024
Interest rates	\$	0.495 \$	0.505 \$	0.508 \$	0.488 \$	0.486
Equity indexes		0.595	0.644	0.625	0.616	0.641
Foreign exchange		0.790	0.800	0.791	0.806	0.787
Energy		1.300	1.347	1.324	1.338	1.334
Agricultural commodities	S	1.349	1.356	1.328	1.361	1.356
Metals		1.517	1.487	1.492	1.502	1.556
Average RPC	\$	0.664 \$	0.724 \$	0.707 \$	0.682 \$	0.695

1. ADV and RPC includes futures and options on futures only.

CME Group Inc. and Subsidiaries Reconciliation of GAAP to non-GAAP Measures

(dollars in millions, except per share amounts; shares in thousands)

	Quarter Ended March 31,			
	2024		2023	
Net Income	\$	855.2	\$	883.8
Restructuring and severance		2.8		0.7
Amortization of purchased intangibles ⁽¹⁾		68.7		70.1
Strategic transaction-related costs (credits)		1.9		(2.2)
Foreign exchange transaction (gains) losses		(1.8)		0.7
Unrealized and realized (gains) losses on investments		(2.5)		(74.8)
Unrealized and realized (gains) losses on assets		0.8		—
Income tax effect related to above		(14.0)		4.0
Adjusted Net Income	\$	911.1	\$	882.3
Adjusted Net Income Attributable to Common Shareholders of CME Group	\$	899.7	\$	871.1
Earnings per Share Attributable to Common Shareholders of CME Group:				
Basic	\$	2.35	\$	2.43
Diluted		2.35		2.43
Adjusted Earnings per Share Attributable to Common Shareholders of CME Group:				
Basic	\$	2.50	\$	2.43
Diluted		2.50		2.42
Weighted Average Number of Common Shares:				
Basic	3	359,258	3	358,933
Diluted	3	359,833	3	359,313
Preferred shares ⁽²⁾		4,584		4,584

1. Includes \$11.1 million of amortization of purchased intangibles (net of tax) at OSTTRA and \$2.4 million of amortization of purchased intangibles at S&P Dow Jones Indices LLC, reported in Equity in net earnings of unconsolidated subsidiaries on the Consolidated Statements of Income.

2. Preferred shares have similar rights as common shares without voting rights.

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